

11/03/08

fyBmm
Intro to psychology

CODE - GADCHIROLI

Attempt all 4 questions :

Q.1 Discuss any three schools of Psychology. **13**

OR

Q.1 What is attribution ? Discuss the theory of causal attribution. **13**

Q.2 How does Gender and Culture influence emotional expression ? **12**

OR

Q.2 What is a problem ? What are the steps in problem solving ? **12**

Q.3 Punishment is a double-edged sword. Explain. **13**

OR

Q.3 How can persuasion be effective in changing one's attitude ? **13**

Q.4 **Write short notes on :** **12**

- a) Cognitive Dissonance.
- b) Obstacles in problem solving.
- c) Augmenting and Discounting.

OR

Q.4 **Explain the terms : (any 6)** **12**

- a) Motivation
- b) Displacement
- c) Projection
- d) Stress
- e) Modelling
- f) Perception
- g) Personality
- h) Creativity.
