SY/A/F CODE: TERBIUM

13/10/08

Time: 2 Hrs. Marks: 60 Instructions: 1] Attempt all questions. 2] Figures to the right indicate marks. Q.1 a) Discuss the qualities of a successful entrepreneur. 80 **b)** Explain the factors affecting entrepreneurial growth. 07 OR Q.1 a) What are the different steps in the evolution of entrepreneurship? 80 b) Evaluate the contributions of Schumpeter with regards to entrepreneurship. 07 Q.2 a) What are the essentials of a good business plan? 80 b) Explain the features of decisionmaking. 07 OR Q.2 a) Explain the various barriers to communication. 80 b) Discuss the various strategies for coping with stress. 07 **Q.3 a)** Discuss Mc Gregor's theory X and theory Y of motivation. 80 b) Explain the personal traits of a leader. 07 OR Q.3 a) State the importance of entrepreneurial development programme. 80 07 b) Explain the various stages in creative thinking. Q.4 Write short notes :- (Any 3) 15 1) Democratic leader. 2) Aids to self acceptance. 3) Foundation stone of leadership 4) Entrepreneur and manager. 5) Consequences of frustration.